WHAT

CHALLENGES

CAN AUTOMATION HELP SOLVE?



Labor Shortages? Rework? Repetitive Injuries? Downtime? Slow Cycle Times? Inspection Demands?

TURN TO US. | Custom Automation & Robotics that work for you is what we do.



We **COLLABORATE** to deliver an automation solution that increases

PRODUCTIVITY, ROI & CUSTOMER SATISFACTION!



Quality
Inspection Capability
Ergonomics
Safety
Flexibility
Value-Added Processes







Cycle Time
Rework
Down Time
Repetitive Tasks
Safety Risks
Labor Shortages

OUR SOLUTIONS

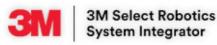
- Turnkey Robotic Work Cells
- Fixed Automation
- ✓ Full Integration into Production Line
- Standalone Systems

PAST PROJECTS

Assembly
Automated Cutting
Camera Inspection
Conveying & Cleaning
Heat Treating
Laser Marking & Engraving
Machine Retrofits/Upgrades/Tooling
Machine Tending
Material Handling, Packaging
Palletizing, Pick & Place
Plasma Cutting
Polishing & Grinding
Vision, Welding
Wood Handling









OUR CREDENTIALS

70+ YEARS

Of Customer & Service Excellence

EXPERIENCE

In 20+ Industries

NO BOUNDARIES

Minnesota-Based But Can Go Anywhere

OPEN TO ANY JOB

Large, Small, Simple or Complex

COMPLETE

From Concept Through Installation

ONGOINGSUPPORT

On-Call, Online & On-Site

SYSTEM

FANUC Authorized 3M Select Robotics RIA Member

OUR PROCESS

collaborate >> concept/scope >> kickoff >> design >> manufacture >> program >> test >> install >> train >> support

Starts with your CHALLENGE and drives ACCOUNTABILITY from start to end through collaboration and communication.



We stand behind our work, delivering TRUE COLLABORATION, PARTNERSHIP, SUPPORT and SERVICE beyond implementation.



- **Ability to COMMUNICATE.** Do they speak your language? Know your business?
- **Someone you TRUST.** Talk to people in the business. Are they ready and willing to provide references or tours of previous installs?
- Willing to VISIT YOUR SITE/UNDERSTAND THE PROCESS. Did they ask to see your challenge/process firsthand? Learn more about your goals and situation?
- A Strong SAFETY Focus. Do they follow and fully understand the American National Standard for Industrial Robots and Robot Systems Safety?
- A Culture of EXCELLENCE. Does their culture put people and customers first? Are they driven to excel and exceed expectations?
- **Proven ACCOUNTABILITY.** Are they willing to stand by their work and their word? Do they have a proven process and follow through on their promises?
- **System Integrator CREDENTIALS.** How qualified are they? What certifications do they have? What does their past experience tell you?
- **Commitment to TRAINING.** Do they provide training before, during and after installation?
- Set up for ONGOING SUPPORT & SERVICE. What's the availability of online, on-call or on-site service and support after installation?
- The CONTRACT & PAYMENT TERMS. Are they clear? Transparent?

CONTACT US TODAY 800-569-1322 Automation@CentralMcGowan.com





3M Select Robotics



Burnsville • Little Falls • St. Cloud • Fargo

CENTRALMcGOWAN.COM F In D





Every customer, every need, every application is unique, so the solution should be too.

