

# WHAT **CHALLENGES** CAN AUTOMATION HELP SOLVE?



Labor Shortages? Rework?  
Repetitive Injuries? Downtime?  
Slow Cycle Times? Inspection Demands?

**TURN TO US.**

Custom Automation & Robotics  
that **work for you** is what we do.



CENTRAL  
**McGOWAN**<sup>TM</sup>



We **COLLABORATE** to deliver an automation solution that increases

# PRODUCTIVITY, ROI & CUSTOMER SATISFACTION!



Quality  
Inspection Capability  
Ergonomics  
Safety  
Flexibility  
Value-Added Processes



**REDUCE**



Cycle Time  
Rework  
Down Time  
Repetitive Tasks  
Safety Risks  
Labor Shortages

## OUR SOLUTIONS

- ✓ Turnkey Robotic Work Cells
- ✓ Fixed Automation
- ✓ Full Integration into Production Line
- ✓ Standalone Systems

## PAST PROJECTS

Assembly  
Automated Cutting  
Camera Inspection  
Conveying & Cleaning  
Heat Treating  
Laser Marking & Engraving  
Machine Retrofits/Upgrades/Tooling  
Machine Tending  
Material Handling, Packaging  
Palletizing, Pick & Place  
Plasma Cutting  
Polishing & Grinding  
Vision, Welding  
Wood Handling



3M Select Robotics  
System Integrator



## OUR CREDENTIALS

### 70+ YEARS

Of Customer &  
Service Excellence

### EXPERIENCE

In 20+  
Industries

### NO BOUNDARIES

Minnesota-Based  
But Can Go  
Anywhere

### OPEN TO ANY JOB

Large, Small,  
Simple or  
Complex

### COMPLETE CONTROL

From Concept  
Through  
Installation

### ONGOING SUPPORT

On-Call, Online  
& On-Site

### SYSTEM INTEGRATOR

FANUC Authorized  
3M Select Robotics  
RIA Member

## OUR PROCESS

collaborate >> concept/scope >> kickoff >> design >> manufacture >> program >> test >> install >> train >> support

Starts with your **CHALLENGE** and drives **ACCOUNTABILITY** from start to end through collaboration and communication.



## OUR PROMISE

We stand behind our work, delivering **TRUE COLLABORATION, PARTNERSHIP, SUPPORT** and **SERVICE** beyond implementation.



## WHAT TO **CONSIDER** WHEN CHOOSING AN AUTOMATION PARTNER?

- **Ability to COMMUNICATE.** Do they speak your language? Know your business?
- **Someone you TRUST.** Talk to people in the business. Are they ready and willing to provide references or tours of previous installs?
- **Willing to VISIT YOUR SITE/UNDERSTAND THE PROCESS.** Did they ask to see your challenge/process firsthand? Learn more about your goals and situation?
- **A Strong SAFETY Focus.** Do they follow and fully understand the American National Standard for Industrial Robots and Robot Systems Safety?
- **A Culture of EXCELLENCE.** Does their culture put people and customers first? Are they driven to excel and exceed expectations?
- **Proven ACCOUNTABILITY.** Are they willing to stand by their work and their word? Do they have a proven process and follow through on their promises?
- **System Integrator CREDENTIALS.** How qualified are they? What certifications do they have? What does their past experience tell you?
- **Commitment to TRAINING.** Do they provide training before, during and after installation?
- **Set up for ONGOING SUPPORT & SERVICE.** What's the availability of online, on-call or on-site service and support after installation?
- **The CONTRACT & PAYMENT TERMS.** Are they clear? Transparent?

## CONTACT US TODAY

**800-569-1322**

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**3M**

3M Select Robotics  
System Integrator



Burnsville • Little Falls • St. Cloud • Fargo

[CENTRALMcGOWAN.COM](http://CENTRALMcGOWAN.COM)



Every customer,  
every need,  
every application  
is unique, so  
the solution  
should be too.

