



WE WORK FOR YOU.

**CUSTOM AUTOMATION & ROBOTICS | EQUIPMENT, SUPPLIES & SERVICE | RETAIL
GASES FOR WELDING, MANUFACTURING, MEDICAL, FOOD & BEVERAGE | DRY ICE**

WHO WE ARE



CENTRAL MCGOWAN: 70+ YEARS/20+ INDUSTRIES STRONG

LOCAL leader

- We are Minnesota's largest independent, locally-owned and trusted distributor of gases, equipment and supplies
- One of Minnesota's only distributors with automation and robotics integration capabilities

70+ YEARS experience | 20+ industries

- Founded in 1965 when Central Welding Supply (St. Cloud, est. 1947) merged with McGowan Welding (Little Falls)
- In 2015, expanded to include custom automation and robotics
- Today, we're a growing, diversified business with customers across more than 20 industries and throughout the U.S.

DIVERSE business

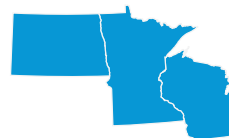
We supply the following to customers across Minnesota, and in areas of Wisconsin and North Dakota:

- Gases for welding, industrial, manufacturing, medical, and food and beverage
- Dry ice for commercial/residential cleaning, cooling and industrial blasting
- Welding and industrial equipment, tools, supplies, abrasives, safety gear, and consumables by order and at our retail stores

ONE mission | VALUE driven

We focus on **"value-added service"** that delivers tools and solutions our customers need to elevate their business/experience AND achieve maximum efficiency and satisfaction. No fluff or sales tricks, just what's best for them and their businesses.

DISTRIBUTION



AUTOMATION

NO geographic boundaries for expansion



GROWING footprint

- Dedicated Automation Center in St. Cloud, MN, serves customers across the Midwest, on both coasts and in Texas.
- We build custom automation and robotic technologies and solutions with the ability to work nationally and internationally.

SUCCESS

that's shared and lasting

TRUST

in our words and actions

IMPROVEMENT

that's continuous

COLLABORATION

that delivers the best service and solutions

CULTURE

centered on family, people and fun

WHAT WE DO

CUSTOM AUTOMATION & ROBOTIC SOLUTIONS THAT WORK FOR YOU

We partner to create the custom automation & robotic solutions our customers need.

- One of the only Minnesota distributors with ability to seamlessly integrate robotic technology and automation
- Able to design, manufacture, install, program, train and maintain an automation package that's tailored to specific needs and applications
- No job too small or too large

In the past 3 years, we've:

- Doubled our automation staff and capabilities
- Completed multiple successful custom solutions

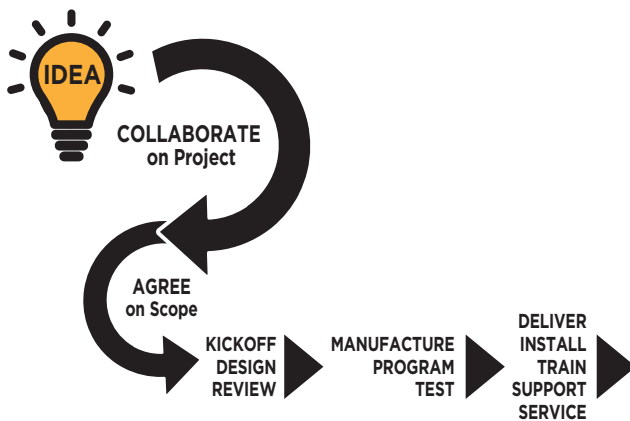


SOME OF THE SOLUTIONS WE'VE IMPLEMENTED

Welding | Machine Tending | Assembly | Automated Cutting
Plasma Cutting | Pick & Place | Polishing | Grinding | Inspection
Heat Treating | Laser | Machine Vision | Barcode



For Improved Productivity, Quality, ROI and Customer Satisfaction!



CENTRAL
McGOWAN
CUSTOM
SOLUTIONS



NO
geographic
boundaries

New technologies eliminate any geographic boundaries to our capabilities.

WE OFFER

- Complete **IN-HOUSE** capability and control
- Collaboration, support and service
—**CONCEPT** through **IMPLEMENTATION** and beyond
- **FANUC AUTHORIZED** system integrator

Contact us for a **QUOTE** or **TOUR**

EMAIL: Automation@CentralMcGowan.com
ONLINE: CentralMcGowan.com/Automation
CALL: 800-569-1322 (7:00 AM-5:30 PM, Central)

CUSTOM SOLUTIONS START HERE

WHAT WE DO



GAS DISTRIBUTION: THE CORE OF OUR BUSINESS

- Bulk gas, high-pressure cylinders and gas technologies are the base of our business.
- Our liquid bulk gas fleet delivers nitrogen, argon, oxygen, helium and carbon dioxide (CO₂) to almost every corner of Minnesota, and areas of Wisconsin and North Dakota.
- We supply bulk/cylinder gas and cutting-edge delivery systems to welding and manufacturing processes, restaurants and bars, hospitals and dental offices.
- We offer full-service solutions and systems—helping to install, maintain and optimize performance.



WELDING



INDUSTRIAL
& MANUFACTURING



FOOD & BEVERAGE



MEDICAL

ColdZERO: OUR NEWEST VENTURE

ColdZERO™ is our line of professional grade dry ice that's ideal for hundreds of commercial/residential cooling and cleaning applications. Works for everything from industrial blasting to emergency cooling to medical transport.

- Sold in Blocks, Nuggets and Rice
- Made using the newest dry ice technology from Cold Jet®, for the highest density dry ice rice available
- Superior to sand, soda, water, solvents/chemicals, or power/hand tools
- Pound for pound, it offers far more refrigeration power than water ice



DRY ICE/SOLID CO₂

- Made fresh daily to order for maximum shelf life and cooling/blasting power
- A carbon-neutral, sustainable cooling and cleaning medium



EQUIPMENT, SUPPLIES & SERVICE

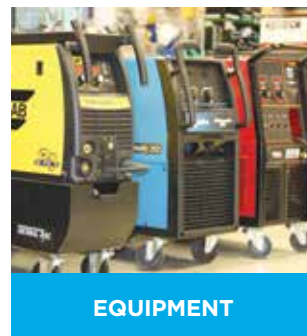
- We stock and sell everything from welding, cutting and production equipment/machines, tools, supplies, safety gear, abrasives and consumables.
- We'll order it for you - even if we've never supplied it before.
- All from leading U.S. manufacturers
- Long-standing partnerships ensure top quality at the best price possible.

RENTAL, REPAIR & MAINTENANCE

- We also offer equipment for rent.
- Our team of factory-trained technicians can troubleshoot, service and repair virtually any make and model of current welders and plasma cutters.
- We are an authorized service center for many leading brands and guarantee the quality of our work.

RETAIL STORES

- We have retail stores for when delivery just won't do
- Open 6 days a week and stocked with the most common items for the home hobbyist to large manufacturer
- Locations and hours at CentralMcGowan.com



EQUIPMENT



TOOLS & SUPPLIES



SAFETY GEAR



ABRASIVES



CONSUMABLES

OUR BELIEFS & PROMISE



WE WORK FOR YOU.

- After decades of doing business, we believe quality, integrity, and putting customers first are the keys to our success.
- Whether it's welding gases, a plasma cutter or an automation project, it's our collaborative approach and keen customer focus that set us apart.
- It all starts with a commitment to our mission of "making life work better."

POINTS OF DIFFERENCE that matter

QUALITY IN EVERY RELATIONSHIP & TRANSACTION

- People with a strong work ethic and drive to exceed expectations
- Products from leading manufacturers that are backed by an iron-clad satisfaction guarantee
- Values that produce quality solutions and shared success—day in and day out

A PASSION TO SERVE

- Driven to over-deliver, never satisfied with status quo
- Relentlessly seek to improve and solve problems
- Lead time and less-than-load advantages



At Central McGowan, we believe that there's no such thing as a cookie-cutter approach. Every customer, every application, every need is unique, so every solution must be too.

***-Dean Kiffmeyer
VP & General Manager***

PUTTING CUSTOMERS FIRST

- Laser-sharp customer insight and business understanding
- Relationships built on trust and honest communication
- Keeping our word and promises

LET'S START MAKING SOMETHING HAPPEN TODAY.



Burnsville | Little Falls | St. Cloud | Fargo

EMAIL: Automation@CentralMcGowan.com | Sales@CentralMcGowan.com

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